



# **Background**

The Loden Entrepreneurship Programme (LEP) started in 2008, supporting aspiring and established bhutanese entrepreneurs through interest and collateral-free loans. We exist to help young Bhutanese people with the vision, drive and idea to set up or upscale a business which is economically beneficial, socially responsible, culturally sensitive and environment friendly. Moreover, it is important that proposals are aligned with the national priorities of creating employment and improving the resilience of the Bhutanese economy as it meets new challenges. There is no minimum educational requirement apart from basic literacy and a good understanding of business accounting.

We call for business proposals twice a year, in spring and fall, through the Loden website and social media pages, where we promote and encourage entrepreneurial activities while maintaining social and ethical responsibility.

Selected candidates can avail of support of interest and collateral-free loans up to **BTN**. **1.5 million** from the Loden Entrepreneurship fund which must be repaid over a four-year period through monthly instalments. However, the selected candidates need to have a guarantor who has a regular income to avail the loan for the business. The loan is disbursed in two tranches. The second tranche of the loan shall be made upon verification of the proper use of money received in the first tranche and with a positive recommendation from the project monitoring team from Loden.





# **Business Proposal Template**

I. Details of the applicants

Personal De	tails:			
i.	Name:			
ii.	CID No:			
iii.	Year of Birth:			
iv.	Gender:			
V.	Contact Numb	er(s):		
vi.	Email ID(s):			
Business Loc	cation:			
i.	Village/Town:			
ii.	Gewog/Throm	nde:		
iii.	Dzongkhag:			
	mployment Stat		ved[]	Entrepreneur [ ]
Onen	ipioyea[ ]	_mpioy	ed[ ]	Entrepreneur [ ]
Marital Stat	us: Please tick ( េ	<b>/</b> )		
Single [ ] Marrie		Marrie	d [ ]	Divorced [ ]





#### II. Details of the Business

Name of the Business:		
Name of the Promoter:		
Business Ownership (Sole/Partnership,		
cooperative, CBO etc.):		
Promoters Qualification and		
experiences:		
Business status (new/existing Business):		
Brief I	nvestment Pla	n
Particulars		Amount (BTN
Machineries		Rate
1.		1.
2.		2.
3.		3.
Working capital (including raw mate	rials)	Rate
1.		1.
2.		2.
3.		3.
Constructions		Rate
1.		1.
2.		2.
3.		3.
Equipment		Rate
1.		1.
2.		2.
3.		3.





Others, please specify (eg. purchase of animals, saplings, land	Rate
preparation)	
1.	1.
2.	2.
3.	3.
TOTAL (BTN)	





#### III. Loan and Financial Details

Loan required from Loden	Fund received from other financial	Total cost of the
Foundation (BTN)	institutions	Business (BTN)
	Name:	
	Amount:	
	Name:	
	Amount:	
Additional fund to be received from	Owner's contribution (BTN):	
other sources:	Owner scontribution (B114).	
Name:		
Amount:		
Name:		
Amount:		
1		

#### IV. Executive Summary of the Project

	Project Description (Less than 800 words, tell us about your business or project plan.)
1	
_	





	Explain how your business has an impact on the following areas:
	Social:
	Environment:
2	Culture:
	National Economy:
	V. Vision, Mission, Objectives, Key to success
1	State your business objective mission, vision, goal etc.
2	What are the Key Success factors of your Business? What unique factors does your company have that differentiates you from other comparable businesses?





#### VI. Product/service overview

Provide brief information al	pout your service/product line and its uniqueness, potential benefits			
to the customers, pricing strategy, how it is to be sold etc. This section is expected to give a				
quick overview of the servic	quick overview of the service/product line. You should keep it precise. (max. 500 words)			
VII. Market Analysi	is .			
Brief analysis of any				
political, economic, social,				
technological and legal				
factors				
Compatitors				
Competitors				
Target Customers (who				
and why?)				
and willy.				
Key suppliers, you need to				
develop relationships with				





Thimphu Bhutan | P.O. Box. 131
Tele: +975-77195599 / +975-77195588
Email: info@loden.org
Social Media: @lodenfoundation
www.loden.org

Marketing and
promotional strategies
(mention your marketing
& promotional plan, sales
and distribution plans
briefly within 300 words).





## VIII. Legal Requirements

Mention the type of company ownership such as sole proprietorship, partnership business,
private limited company etc. Also, the company registration process and requirements, such as
the need for any licenses, should be featured explicitly; this is the starting point for any venture.
(Max. 200 words)





#### IX. Operational/Work Plan

• Work Plan (Provide major activities and mark months and quarters in which you plan to carry them out. Add a new row if you need more.)

	Planned Activity	1st Month	2nd Month	3rd Month	Quarter 2	Quarter 3	Quarter 4
1.							
2							
3.							
4							
5.							
6.							
7.							

X. Human Resources (Provide a clear list of people who will be involved in the project with their responsibilities. Add new rows if you need more)

SI. No	Name of Employees	Position/Role	Number of people	Salary/month.
Total salary				





ΛI.	Glowth Analysis. How do you plan to grow your company sustainably: (Max.100
words	s)

#### XII. FINANCIAL PLANNING

- 1. **Profit and loss** (Please insert profit and loss separately)
- 2. **Balance sheet** (Please insert Balance sheet separately)





# **XIII.** Financial Projection (Give a projection of the quantity of products and services [in blue cells] and/or their monetary value [in white cells] under the timeline).

Results	Quarter 2	Quarter 3	Quarter 4	Quarter 5	Quarter 6	Quarter 7	Quarter 8
1.							
-							
2.							
3.							
4.							
5.							





#### XIV. Special needs:

- 1. Disability:
- 2. Minority
- 3. Others, specify:

(If you fall in the above-mentioned group, you will be given extra weightage)





#### **Annexures:**

A.	Personal statement explaining why you are interested in the chosen business
	(200-300 words):





## B. Attach your full Curriculum Vitae (CV) here:





C.	Attach your Credit Information Bureau (CIB) report here. If married, you also need to
	submit your spouse's CIB:





D. Attach your (	Citizenship Identity	Card or any of	other identities	here to proof as
Bhutanese:				





	Sen Foundation	Email: info@loden.org Social Media: @lodenfoundation www.loden.org
Submi	itted by:	
(Signat	ture with legal stamp):	
Name	:	
CID#	:	
Conta	ct number:	
Cubmi	ission Date:	
Subiiii	ission Date.	
Docun	nent checklist (Please tick):	
1.	Business Proposal Template	[ ]
2.	Business Plan Submission Form	[ ]
3.	Curriculum Vitae (CV)	[ ]

5. Latest CIB report (if married, submit spouse's CIB as well)

4. Personal Statement

6. Citizen Identity Card (CID) copy

**Declaration:** I hereby confirm that I have not been convicted by any court of law. If the submitted testimonials and certificates, or any of the facts stated above are found to be false or misrepresented, Loden Foundation will dismiss my application and disqualify my candidature at any stage of selection. I will be liable for termination even after being selected, as well as be subjected to other legal actions.

[ ]